

Message Text

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UNCLAS CARACAS 14501

PASS TO OED/MEPD/JANICE PHILBRICK AND OIM-BREWER

E.O. 11652: N/A
TAGS: BENC; VE
SUBJ: MAJOR PROJECT: PREFABRICATED HOUSING FOR GUAYANA REGION

1. PROJECT NAME: CORPORACION VENEZOLANA DE GUAYANA (CVG),
REGIONAL HOUSING PROGRAM.

2. BRIEF DESCRIPTION:
HEAVY INFLUX OF WORKERS INTO CIUDAD GUAYANA REGION HAS
CREATED TREMENDOUS NEED FOR HOUSING FOR BOTH TEMPORARY CONSTRUCT-
ION WORKERS AND NEW PERMANENT RESIDENTS. IN MOST CASES,
CONTRACTORS AWARDED CONSTRUCTION PROJECTS ARE RESPONSIBLE FOR
SUPPLYING WORKER HOUSING, AND CONTRACTORS INCLUDING MORRISON-
KNUDSEN, REYNOLDS, ET AL HAVE ALREADY BEEN IN CONTACT WITH SUCH
SUPPLIERS AS BENDIX, ATCO AND BURTCO. HOWEVER, CVG IS RESPON-
SIBLE FOR DEVELOPMENT OF REGION'S INFRASTRUCTURE. KAISER
ENGINEERS IS PROVIDING TECHNICAL ASSISTANCE TO CVG IN THIS
FIELD. KAISER ESTIMATES THAT THE REGION WILL REQUIRE HOUSING,
SCHOOLS, HOSPITALS, RECREATION CENTERS, PUBLIC SERVICE CENTERS
FOR 150,000 ADDITIONAL RESIDENTS DURING CONSTRUCTION PHASE ALONE.
(THRU 1979). THERE IS AN ADDITIONAL NEED FOR PREFABRICATED,
BARRACKS-TYPE HOUSING FOR WORKERS ON ALL NEW CONSTRUCTION
PROJECTS. PRESSURE TO PROVIDE HOUSING AND COMMUNITY SERVICES
WILL REQUIRE CVG TO USE MOST RAPID, ECONOMICAL METHODS OF CON-
STRUCTION. HOWEVER, AS DEMAND WILL CONTINUE TO GROW BEYOND
FIRST PHASE OF AREA DEVELOPMENT, ALL BUILDINGS MUST OFFER LONG-
LIFE AS WELL AS RAPID CONSTRUCTION.

3. EXECUTING AGENCY/PROJECT MANAGER: SAM NASH, MANAGER,
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URABN DEVELOPMENT
KAISER ENGINEERS

KAISER CENTER
300 LAKESIDE DRIVE
OAKLAND, CALIFORNIA 94666
TELEPHONE: (415) 271-22-11
CABLE: KAISENGS
OR,
WESLEY DRIVER
KAISER ENGINEERS
EDIFICIO LA ESTANCIA
URABANIZACION LAS MERCEDES
APARTADO 1629
CARACAS 101, VENEZUELA
TELEPHONE: 91-19-39, 91-11-66, EXTS. 23, 24 AND 25

4. STATUS OF PROJECT/BIDS DATES: SUPPLIERS SHOULD CONTACT
KAISER WITH BROCHURES, INFORMATION, CATALOGS AND PRICES ASAP.
5. ESTIMATED PROJECT COST: N/A.

6. COMPETITIVE FACTORS: LEONARD GWILT, OF KAISER ENGINEERS
IN VENEZUELA, HAS SUGGESTED THAT SUPPLIERS MAY WISH TO MAKE
FIRST CONTACT WITH KAISER ENGINEERS IN SAN FRANCISCO TO DISCUSS
MARKET NEEDS. BROCHURES AND MATERIALS MAY THEN BE FORWARDED
TO VENEZUELA FOR TRANSMITTAL TO CVG.
MR. GWILT HAS ALSO SUGGESTED THAT VISITORS TO CARACAS CALL
FIRST AT KAISER SO THAT AN APPOINTMENT MAY BE
ARRANGED THROUGH KAISER WITH APPROPRIATE OFFICERS OF CVG.
DURING A SUPPLIER'S INTERVIEW WITH CVG, HOWEVER, KAISER WILL
NOT BE PRESENT. WITH THE ASSISTANCE, U.S. FIRMS SHOULD HAVE
GOOD OPPORTUNITY TO PENETRATE MARKET.

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